

Indicative Company Valuation

Muster Industrieservice GmbH | Valuation date: 31 December 2025

Company data

Company	Muster Industrieservice GmbH
Sector	Industrial services / technical services
Location	Southern Germany
Employees	45
Founded	1998
Revenue (last financial year)	EUR 8.5m

Key financials (3-year overview)

	2023	2024	2025
Revenue	EUR 7,800k	EUR 8,100k	EUR 8,500k
EBITDA	EUR 920k	EUR 980k	EUR 1,050k
EBIT	EUR 580k	EUR 620k	EUR 690k
Adjustments*	EUR +30k	EUR +50k	EUR +20k
Adjusted EBIT	EUR 610k	EUR 670k	EUR 710k

* Adjustments: managing director salary above or below market level, one-off expenses

Adjusted EBIT (3-year average): EUR 680,000

Valuation: multiples method

Sector: industrial services | Median multiple (DACH): 5.5x EBIT

Scenario	Multiple	Enterprise value
Conservative	4.0x	EUR 2,720,000
Base (median)	5.5x	EUR 3,740,000
Optimistic	7.5x	EUR 5,100,000

Qualitative factors

Factor	Assessment	Impact
Owner dependency	Low	+
Customer base	Broadly diversified	+
Revenue growth	Moderate (approx. 4% p.a.)	neutral
Investment backlog	No material backlog	+

Adjusted valuation range

EUR 3.5-4.5m

Taking into account qualitative factors and sector comparison

Fictitious sample for illustration only. All data is invented. Not legal, tax or financial advice.

Methodology & Disclaimer

Methodology used

This indicative valuation is based on the multiples method (Multiplikatorverfahren, also known as the comparable transactions method). Adjusted operating profit (EBIT) is multiplied by a sector-specific factor derived from comparable transactions in the DACH region. Adjusting EBIT includes, among other things, bringing the managing director's salary to a market level and eliminating one-off or non-operating expenses. Qualitative factors such as owner dependency, customer concentration and investment requirements are reflected in the adjustment of the valuation range. An average over three financial years smooths out cyclical fluctuations and gives a more stable result.

Note

This document is a sample for illustration only. All company data, financials and valuation results are fictitious. Its sole purpose is to show the typical structure and content of an indicative company valuation in the German Mittelstand. No claims of any kind can be derived from this document.

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